

CORPORATE NEWS

FORCAM acquires MES specialist ENISCO – Continuity for customers is ensured

- FORCAM integrates the management and the entire staff of ENISCO
- Common goal: Leading Smart Factory expert for companies in industrial IoT

Ravensburg / Böblingen, August 2020 - FORCAM GmbH, a globally active provider of a turnkey IIoT platform solution for manufacturing companies, has acquired ENISCO GmbH, the Böblingen-based specialist for industrial software solutions. Continuity in service and support for all existing ENISCO customers is ensured: ENISCO will be integrated as a separate division within the FORCAM company and continued by the existing ENISCO management and staff.

[ENISCO](#) is a globally operating software company with about 50 employees. For more than 25 years, the company has been supplying individually adapted software solutions for manufacturing (MES - Manufacturing Execution System). Speciality of ENISCO GmbH is the production control system "E-MES". The aim: to make production more intelligent, more efficient and more flexible and to make the Smart Factory a reality. ENISCO was previously part of the plant engineering [Eisenmann SE](#).

[FORCAM GmbH](#), owned by majority shareholder Dietmar Hopp, is a pioneer in Industry 4.0: Since 2001, FORCAM with now around 230 employees has been helping industrial companies around the world to sustainably increase their competitiveness – through a turnkey IIoT platform solution with integrated MES, through IIoT process consulting and through a growing marketplace for partner solutions.

Sustainable competitiveness for customers through bundled Smart Factory know-how

Oliver Hoffmann, Co-CEO of FORCAM, responsible for global sales and regions: "ENISCO strengthens us perfectly. Together we can support companies worldwide even more optimally to work sustainably competitive. The competent and highly motivated colleagues at ENISCO help us to strategically consolidate our growth course despite the lack of IT specialists and to develop into the leading provider of data-driven manufacturing".

Dr. Andrea Rösinger, Co-CEO of FORCAM, responsible for development, service and support: "Technologically, ENISCO completes our range of turnkey MES solutions, which are firmly integrated on our open real-time platform technology. Our goal: Together we are the leading Smart Factory experts and IIoT solution partners - through our integrative technology, through our process consulting, through our partner ecosystem".

Continuity for all existing ENISCO customers

Most important strategic goals: Continuity for all existing ENISCO customers and joint further development of both companies. Thus, the previous ENISCO management consisting of Werner Gruber and Dr. Ullrich Ochs forms the management of the newly founded FORCAM subsidiary "ENISCO by FORCAM GmbH". In addition, Werner Gruber and Dr. Ullrich Ochs become members of the management of FORCAM GmbH and are responsible for the previous ENISCO business.

Werner Gruber, Managing Director of ENISCO by FORCAM GmbH: "We are pleased that with FORCAM and the main shareholder Dietmar Hopp we are now part of such a powerful and stable team. Together we will complement each other in numerous projects, because we are already working together for many customers".

Dr. Ullrich Ochs, responsible for technology (CTO) at ENISCO by FORCAM GmbH: "FORCAM and ENISCO focus on the same technologies. We have the same technological vision of an integrative total solution for companies. In addition, our many years of worldwide software and process experience in manufacturing ideally complement each other in both teams".

As a sign of the new bond, both companies have given themselves a common corporate claim: In future, the two familiar logos will be equally identified by the words "Smart Factory Experts".

ENISCO - over 25 years experience in the development of MES, SCADA and HMI

ENISCO has more than 25 years of experience in the development and implementation of Manufacturing Execution Systems (MES), Supervisory Control and Data Acquisition Systems (SCADA) and Human Machine Interface solutions (HMI). ENISCO's software solutions optimize and control manufacturing processes in a wide range of industries, from plastic paint shops, to fully automated logistics centers, to complete automotive paint shops and final assembly lines.

With the production control system E-MES, ENISCO offers a tailor-made solution for every customer. Currently ENISCO is represented in Germany, India and China with 50 experts whose passion is to develop new technologies and to optimize the production process of our customers.

FORCAM – a factory IT solution that protects investments and enables innovation

In the era of industrial IoT, manufacturing companies need a strong and flexible IT backbone for the factory of the future. This is what FORCAM offers: With FORCAM's cloud-enabled platform solution, companies in the era of IIoT can enjoy two advantages in one: They can protect their investments in IT and equipment and easily integrate desired innovations such as applications for Predictive Maintenance or Artificial Intelligence.

Data driven manufacturing: The FORCAM FORCE™ solution meets the three central requirements

1. **Connectivity:** Comprehensive horizontal and vertical connectivity ensures that signals from machines, materials, processes, sensors, personnel or production orders are objectively digitally recorded and standardized - the most important basis for complete transparency on shop and top floor.
2. **Digital twin:** A rule engine generates a semantic production data model for real-time performance analysis This "digital twin" of production feeds all IT systems and apps, whether proprietary or third-party systems, as a uniform data source ("single source of truth").
3. **Composition and collaboration:** Open web interfaces (Open API) ensure free composition and collaboration of existing and partner solutions. This gives companies the opportunity to create their own individual IT architecture. A FORCAM own marketplace of partner solutions completes the offer for companies.

About FORCAM – www.forcam.com

In the era of the Industrial Internet of Things (IIoT), manufacturing companies need a strong and flexible IT backbone in production. FORCAM supports companies in significantly increasing their efficiency in production and planning. FORCAM provides an open and fully flexible IIoT platform solution for intelligent manufacturing. It is rated by analysts as "best in class". The turnkey and freely expandable cloud platform solution is used by large and medium-sized companies alike - including Airbus, Audi, BMW, BorgWarner, Daimler, KUKA, Pratt&Whitney, Schaeffler and Swarovski. More than 100,000 machines worldwide are already monitored with FORCAM technology. FORCAM is headquartered in Ravensburg, with offices in the USA (Cincinnati), England (Rugby) and China (Shanghai).

CONTACT:

Matthias Kasper
Corporate Communication
FORCAM GmbH
An der Bleicherei 15
D - 88214 Ravensburg
Tel: +49 (0) 75 1 / 3 66 69 28
Fax: +49 (0) 75 1 / 3 66 69 88
matthias.kasper@forcam.com