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**FORCAM FORCE RECEIVES FROST & SULLIVAN
2019 PRODUCT LEADERSHIP AWARD**

Analyst highlights FORCAM's role as a "smart factory partner for its customers".

FORCAM has received the Frost & Sullivan 2019 Product Leadership Award for its unique FORCAM FORCE Ecosystem. The award is part of Frost & Sullivan's annual awards program that recognizes outstanding global innovation.

FORCAM was recognized in the "IIoT Platform for Smart Manufacturing – Global" category. "Smart manufacturing is rooted in advanced machine communication and real-time analytics that position a company to drive efficiency, reduce costs, improve quality, decrease risk, and optimize asset utilization by fostering a harmonized Industrial Internet of Things (IIoT) environment," Frost & Sullivan officials aid in their report honoring FORCAM. "The huge challenge is to find an all-encompassing solution that can help any company turn its plant into a smart factory, yet a majority of the existing platforms and systems lack wide-ranging functionality and may not even be capable of effectively communicating with the shop floor." Frost & Sullivan's rigorous product evaluation program found that the FORCAM FORCE™ Ecosystem leads the industry in achieving those goals.

"Frost & Sullivan is impressed that FORCAM operates not just as an IIoT player or as a manufacturing execution system (MES) player but as a blend of both," the company said. "The unique approach to product leadership that FORCAM has taken to become a smart factory partner for its customers is delivery of an open-architecture IIoT platform embedded with complete MES functionality right out of the box. The result is the FORCAM FORCE Bridge IIoT Platform."

FORCAM was evaluated based on its product family attributes and business impact and used a Decision Support Scorecard to compare those attributes with other competitors. FORCAM earned a 9.5 score out of 10, which outdistanced its nearest competitor by almost 20%. "Frost & Sullivan applauds FORCAM for offering FORCAM FORCE Ecosystem, the open-architecture IIoT platform embedded with a complete MES functionality that stands out from competing products for inclusion of all the required tools a company needs to become a smart factory," company officials said.

"We are honored to be recognized by Frost & Sullivan," said FORCAM USA Chief Executive Officer Thomas Luck. "It is a validation of the years of work put in by our talented FORCAM team worldwide, and a tribute to our many customers who are realizing the benefits cited in the Frost & Sullivan report.

"While this award is something our team will regard with great pride, it also is a challenge to our team to bring this excellence to our current customers and our potential customers every day," Luck added. "We will work to continue to develop the FORCAM FORCE™ technology in the years to come."

About Frost & Sullivan
Frost & Sullivan, the Growth Partnership Company, enables clients to accelerate growth and achieve best-in-class positions in growth, innovation and leadership. The company's Growth Partnership Service provides the CEO and the CEO's Growth Team with disciplined research and best practice models to drive the generation, evaluation, and implementation of powerful growth strategies. Frost & Sullivan leverages more than 50 years of experience in partnering with Global 1000 companies, emerging businesses, and the investment community from 45 offices on six continents. To join our Growth Partnership, please visit http://www.frost.com.

About FORCAM
FORCAM provides the industry standard for smart manufacturing: Product suite FORCAM FORCE™ is the world's first turnkey and open, manufacturer-independent and expandable cloud platform solution for the Industrial Internet Things (IoT/IIoT). With the motto "PLUG & PERFORM", we present the new IT industry standard for Smart Manufacturing.

- Simply network machines and any ERP via FORCAM plug-ins and adapter
- Profit quickly via pre-installed FORCAM apps and with more than 70 reporting-functions
- Stay flexible with the first open app programming interface (OPEN API) for Smart Manufacturing.

We provide companies with all the information they need to control and optimize their production. The modular IIoT solution FORCAM FORCE™ is as flexible as the needs of our customers. With a multitude of production apps, we support you in making your processes more transparent and help you optimize your workflows. This creates the basis for continuous improvement and sustainable success, thereby securing your competitiveness. We grow together with you and support you on the path of digital transformation – from the machine connection to the complete IIoT solution.

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